



# AWORLD WHERE EVERYTHING IS PERFECTLY CONNECTED

www.dellner.com

DELLNER COUPLERS AB VIKAVÄGEN 144 FALUN 79195 SWEDEN



In April 2023, I had the privilege to take on the exciting and responsible job of Dellner CEO & President and continue the drive along the path of growth established in recent years. The Dellner brand symbolizes a company with a long tradition, which has risen to the top over a period of 82 years as

The Dellner brand symbolizes a company with a long tradition, which has risen to the top over a period of 82 years as a global technology leader in the Train Connection Systems market thanks to technical know-how and outstanding customer focus. As a global company with Swedish roots, it is also important for Dellner to make a positive contribution to society. For the company's management and over a thousand dedicated employees, this means that we are committed every day to making sustainable public rail transport even safer and more reliable with our innovative products and services.

When I decided to join Dellner in 2020, the company's four ply chain management. core values played a major role in my decision: Respect for ethical interactions and environmental protection, Action as In the future, the biggest asset for Dellner will still be a proactive mindset, loy in the sense that we enjoy our work the trust that our customers have placed in us. I look forand our successes, and working as a Team while retaining ward to taking on the challenges along with all Dellner emstrength through diversity. In my three years at Dellner, ployees around the world and continuing to work trustfully I was able to experience first hand that these values are and successfully with all our customers and suppliers around not just empty words, but are actually lived and breathed the world. every day when we interact with each other and with our CEO & President customers. PETER WOXBLOM

Our vision is to support the most environmentally friendly means of transport through safe and quality Train Connection Systems. Dellner is an important OEM (Original Equipment Manufacturer) and service provider in the field of rail transport, which is an extremely significant area for the future of sustainable mobility. This is demonstrated by the EU's Shift 2 Rail initiative, in which Dellner plays one of the key roles in the development of the Digital Automatic Coupler (DAC).

# CONNECTING TODAY WITH TOMORROW A FEW WORDS FROM OUR CEO

Our aim of remaining close to our customers and responding to their needs in the agile way led us to setting up a network of fully equipped local service workshops on five different continents, with experienced service technicians always ready to carry out work within the shortest possible time. Moreover, we are continuously developing our factories in Poland, India, US, China and the UK, which conform to the highest industrial standards in Train Connection Systems production. For our customers, this means increasingly cost-efficient products and more sustainable supply chain management.



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Dellner is one of the world's leading suppliers of Train Connection Systems, with 82 years of experience in the rail industry. Based in Falun, Sweden, with 19 subsidiaries around the world and more than 1100 employees globally, Dellner continues with its steady, robust growth in couplers, gangways, front hatches, dampers and crash energy management, as well as the service segment of the rail industry.

Founded in 1941, we have years of tested, proven experience in producing safe and reliable train connections, and providing innovative, state-of-the-art and cutting-edge products for our customers.

Quality and prompt delivery will remain our number one focus along with our relationship with the car builders and operators in all regions. Strategic investments in the expansion of our existing product portfolio and new product areas like freight and digitalization will also get our full attention during the coming years, insuring our place as market leader.









All our activities, objectives, values and our success are defined by our customers and are driven by our motivation to offer them the highest level of support and innovation.



# **DELLNER** SITES OVERVIEW



# OUR **HISTORY**

Dellner's story began in 1941 when Jan Dellner established a small production company in Northern Sweden, called Ingenieur-Buro Dellner, and began manufacturing couplers for the domestic market. His first customer was SJ (Swedish State Railway), which asked him to produce its first automatic couplers.

Seven years later, Ingenieur-Buro Dellner won an order for 360 couplers for the Warsaw Metro – Poland's only rapid transit system.

After 1952, Ingenieur-Buro Dellner was renamed several times:

- RUNNVIKAMECHANISCHEWERKSTATT
- JAN DELLNER U. CO. •
- AB DELLNER MALMCO
- DELLNER COUPLERS AB •

Until 1960, Dellner supplied automatic couplers to numerous customers in Europe, such as Paris Metro, SNCF, Rome Metro, and FS (Italian State Railway).

er in Train Connection Systems and serves customers all over the world.

Dellner's focus has always been on innovative research and design. By doing so, we've been responsible for several global breakthroughs in the rail industry.

In 1984, Dellner was the first manufacturer to launch the gas hydraulic damper in couplers. This was followed in the 1990s by the production of snow gaiters and front hatch mechanisms.

More recently, the company's focus has been on new pro-





ducts from front to intermediate train systems.

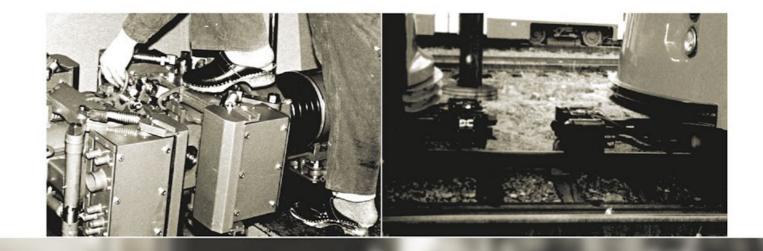
One of our biggest milestones was the acquisition of the Woodville factory, which enabled us to produce gangways in-house. This acquisition meant Dellner became the world's leading system integrator for the interface between rail cars and train front ends.

In 2019, Dellner has reached another milestone in its railway journey as together with Dellner Components and Dellner Dampers was acquired by the Private Equity company - EQT. Supported by the famous Wallenberg family, EQT was founded in 1994 in Sweden and now operates from 15 countries across Europe, Asia and North America. It invests in companies with a mission to develop their strengths and support them in sustainable growth. For Dellner, it is a new chapter which will even enhance its technical, operational, commercial and legal structures.

In 2021 Dellner aquired Miira, the coupler production of CAF. With that take over Dellner gained market share with new customers and markets, access to new suppliers and a large installed base of couplers and gangways. As the industry leader The company has now grown to become a major global play- in supplying full Train Connection Systems, Dellner will continue delivering cutting edge and high-quality products as well as the best service to its customers worldwide.







# We were the first manufacturer to launch the gas hydraulic damper in couplers







"It is a pleasure to observe how Dellner extends and explores markets. At each trade fair there are more

and more customers at our booths who appreciate our work and the quality of our products. Our external

communication is always focused on our customers, who are at the centre of our all activities."

Izabela Drozdz, Global Marketing and Social Media Manager, DELLNER POLAND



# MISSION

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Dellner provides Train Connection Systems with innovative and sustainable concept and excellent global services, which makes travel safer and more reliable.

# VISION

To be the number one global supplier of safe and high quality Train Connection Systems and Services, supporting the most environmentally friendly way of travelling.

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# RESPECT

We do business with integrity and in an ethical manner. We respect future generations and work continuously to minimize impacts on the environment.

# IOY

We celebrate success, we are proud to contribute to our society and support our customers.

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# **RESPECT | JOY | ACTION | TEAM**

# **ACTION**

We are energetic, we get things done efficiently while achieving high quality. We have a constant drive to improve our performance and learn from our experiences.

# TEAM

We are stronger as a team and we benefit from our differences. We create a working environment free from discrimination and support each other to develop as individuals and as a group.

"Designing the systems which connect trains is a huge responsibility for the designers. I am very proud of the fact that the couplers that I have helped design are in service all over the world. I never know when, on holiday, I will travel on a train with "my" products..." Bente Rost, Team Manager Center Section, DELLNER SWEDEN

# FRONT-END SYSTEMS

AUTOMATIC COUPLERS AND MODULAR CONCEPT

ADAPTERS

**COUPLER PROTECTION PRODUCTS** 

DATA TRANSMISSION PRODUCTS

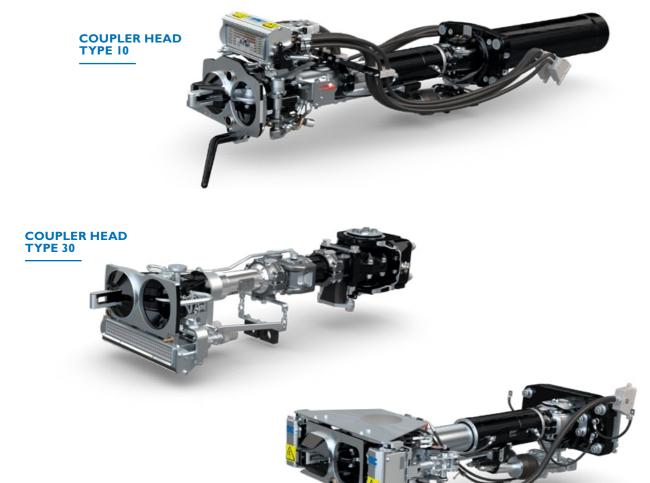
**CRASH ENERGY MANAGEMENT** 

# **FRONT-END SYSTEMS**

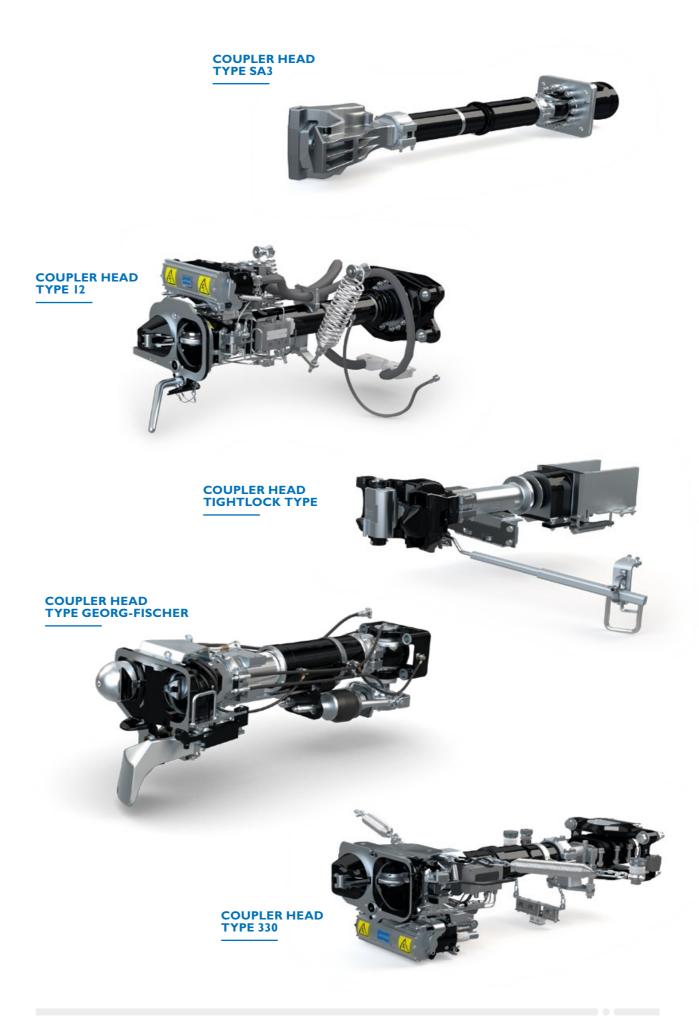


Automatic couplers enable railway vehicles to connect instantly, without human intervention. Our multi-function couplers can provide safe and reliable mechanical, pneumatic connections as well as electrical connections between vehicles. They also optimise energy absorption, giving the maximum protection for the vehicle and its passengers.

We offer many different coupler types, to suit the Georg-Fischer - Dellner couplers are compatible required forces and technical demands of each ap- with almost every other brand of coupler used in the plication. Thanks to a comprehensive range of cou- world today. pler heads – including latch type, SA3, Tightlock and

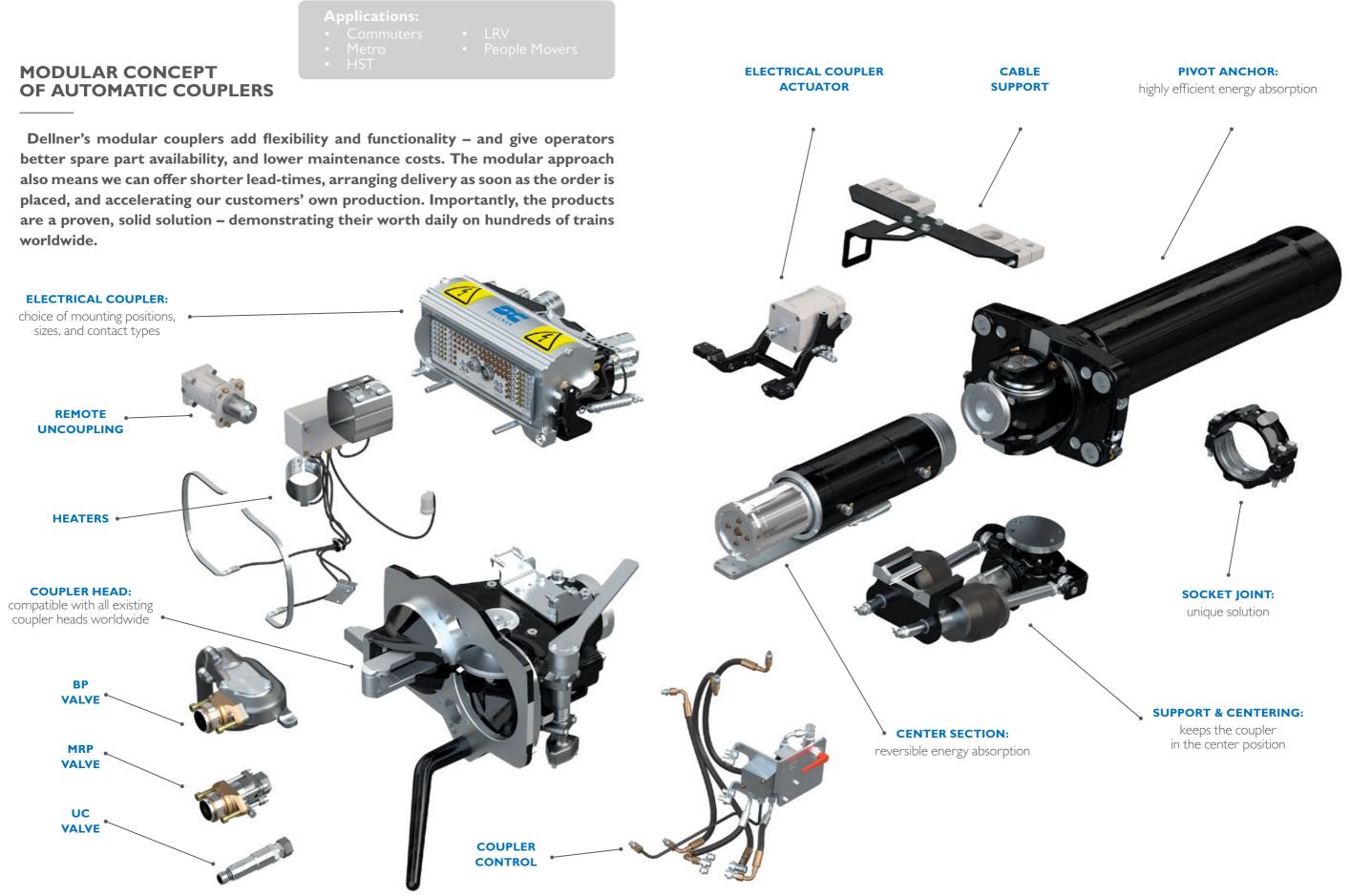


**COUPLER HEAD TYPE 35** 









# **ADAPTERS**

Adapters provide safe and reliable connections in unforeseen and emergency situations. At Dellner, we offer adapters compatible with every coupler in the world - making it easy for our customers to satisfy weight and force level requirements. We also offer a choice of both MRP and BP pneumatic connections.

# TYPE 10 WITH AIR HOSES **TYPE 10 TYPE 12 TYPE 330 BUCKEYE TYPE BSI TYPE DRAWNHOOK**

# **COUPLER PROTECTION** PRODUCTS

We offer a wide range of solutions which protect couplers from snow, ice, dust, and sand. They not only safeguard coupler functionality - even in severe weather conditions - but also increase component lifespan.

Each train line faces different environmental conditions. We can create bespoke solutions to ensure a safe, cost effective and reliable service for every train in your fleet.



**PROTECTION GAITER** 





COUPLER HEATER INSULATION SHROUD



**PROTECTION GAITER** 



# **DATA TRANSMISSION** PRODUCTS

Dellner supports the transmission of every kind of digital signal throughout the train: from onboard internet, video, infotainment and passenger counting to communication links for train safety.





# **CHOICE OF CONTACTS**

Our electrical couplers provide different types of troduce high-speed data transmission in new vehicles contacts for transferring analogue signals, power, and or upgrades of existing rolling stock. Ethernet up to I Gb/s. It's excellent if you need to in-

# **DEX500**

a cost-effective way to transmit network data across even oxidised or dirty couplings will not disrupt transthe couplers, using existing low-frequency or UIC mission.



FRONT-END SYSTEMS

Dellner Ethernet ConneXion (DEX500) modems are train lines. They work without replacing old contacts;

# **CRASH ENERGY** MANAGEMENT

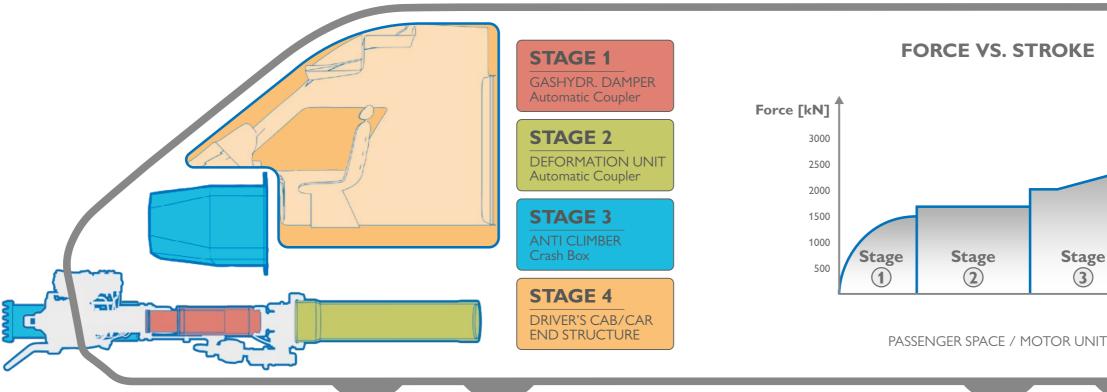
# Crash Energy Management is a vital part of Dellner's Train Connection Systems. We design our products to ensure passenger safety and train availability at all times.

operations. In serious collisions they absorb energy enables us to find the most cost-effective solutions from impact forces and stop carriages from twisting to keep forces and accelerations at acceptable levels and climbing – potentially saving passengers' lives. – saving lives and preventing damage to the structure Dellner Train Connection Systems are therefore a key of the train. part of any comprehensive train safety management system.

Our Crash Energy Management components are We have developed our own software where we can located in the front of a train and between the cars. simulate coupling, towing, snatch and crash scenarios They help to handle the impacts of everyday train according to standards or general requirements. This

- Crash Energy Management is essential to meet relevant standards, such as EN 15227, • and to enable high-speed coupling performance.
- The effect of a collision on a train depends on the behaviour of the energy absorbers built into the couplers.
- Whatever the impact conditions, the couplers should not bottom out, otherwise high ٠ deceleration will occur.
- Energy should be absorbed along the train, controlling impact forces between carriages, • to reduce acceleration and deceleration at each point.





	Stage	
-	Stroke (mm)	
		/

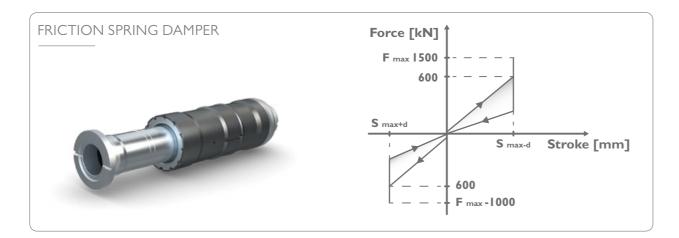
# GAS-HYDRAULIC BUFFERS AND VISCO-ELASTIC BUFFERS

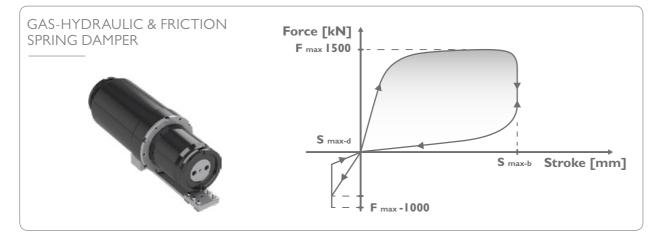
Gas-hydraulic buffers offer the best regenerative energy absorption at coupling and collision speeds. The buffer's characteristics can be adjusted so deceleration is always kept to a minimum.

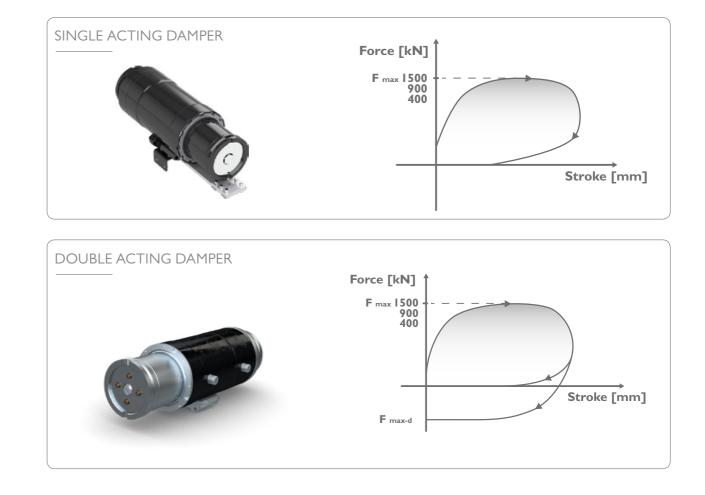
# Capacity

# Features

- STROKE: 50-370 mm •
- FORCE: 200-400/900/1500 kN •
- FULLY REVERSIBLE ENERGY ABSORPTION UP TO INTERMEDIATE SPEEDS
- VELOCITY SENSITIVE
- **KEEPS DECELERATION TO A MINIMUM**
- UP TO 90% EFFICIENCY







# POLYMER SPRING BEARINGS

Polymer Spring Bearings are a reliable and easy-to-maintain way to absorb energy reversibly.

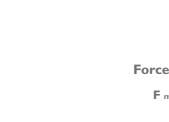
# Capacity

# Features

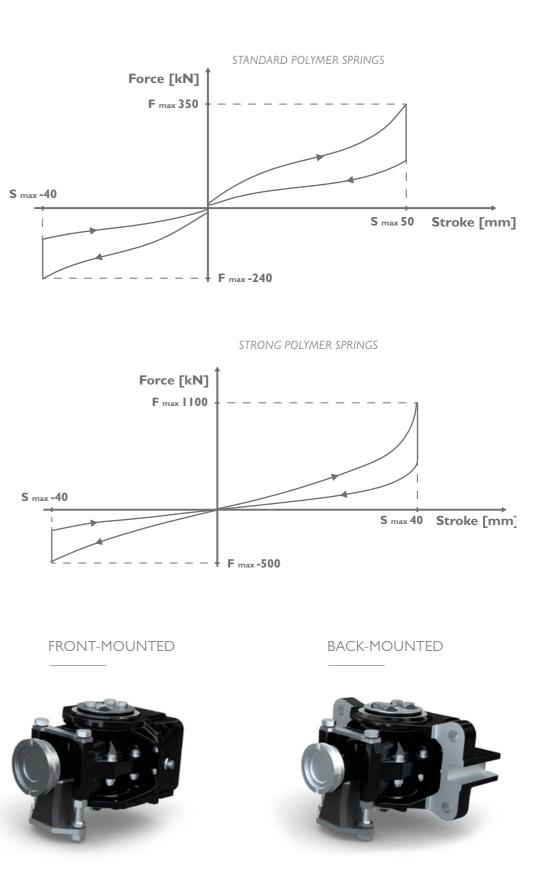
- STROKE: 7-55 mm
- FORCE: UP TO 1500 kN •

- FULLY-REVERSIBLE ENERGY ABSORPTION UP TO MODERATE SPEEDS
- VELOCITY SENSITIVE
- **KEEPS DECELERATION TO A MINIMUM** •
- UP TO 70% EFFICIENCY

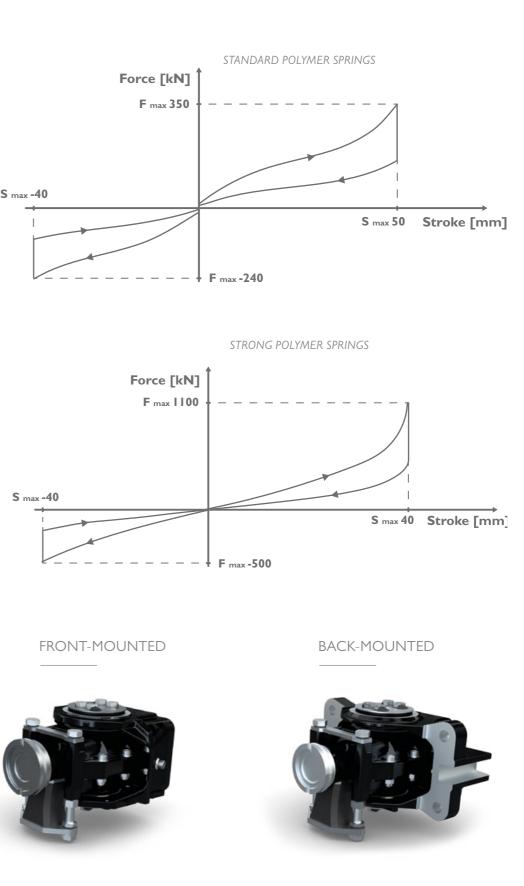




EFG 2

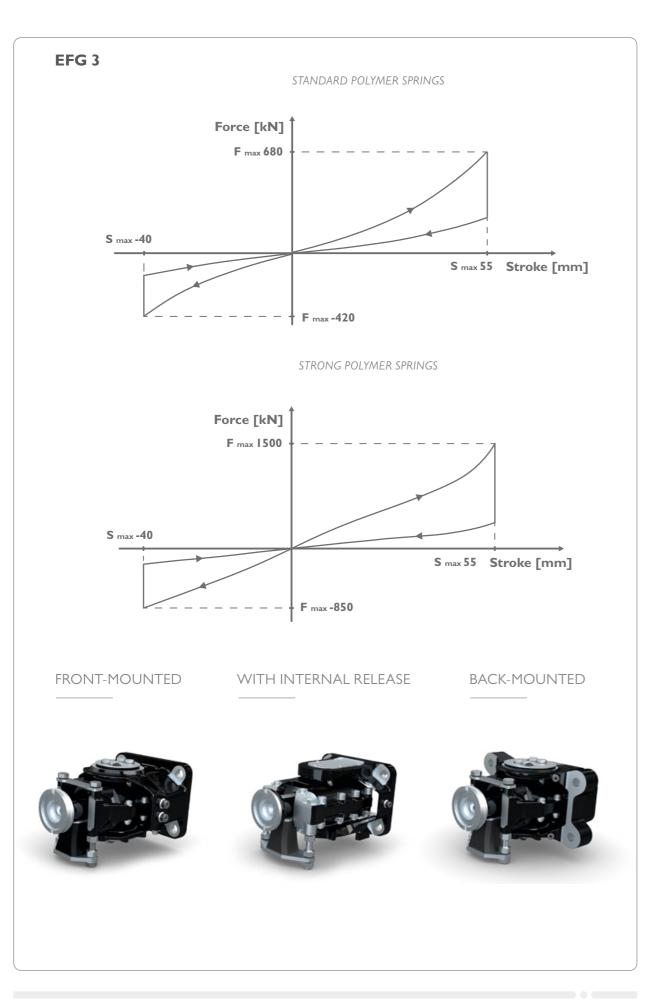


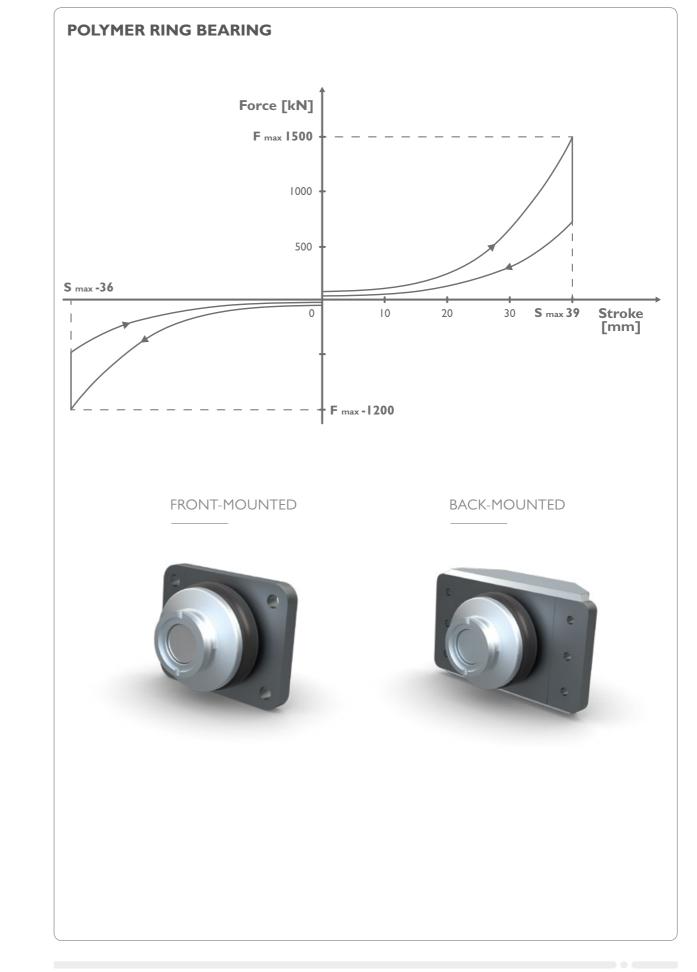






FRONT-END SYSTEMS





# **DEFORMATION ELEMENTS**

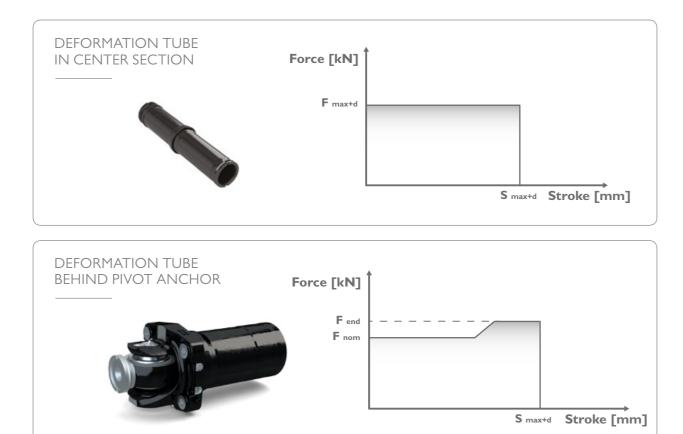
Deformation Elements are a highly robust and efficient energy absorption component. The energy is absorbed by expanding (or collapsing) a tube over a mandrel, creating a very repeatable structural plastic deformation that, together with the friction, determines the deformation force. The correlation between static and dynamic tests concludes that deformation tubes are non-velocity dependent.

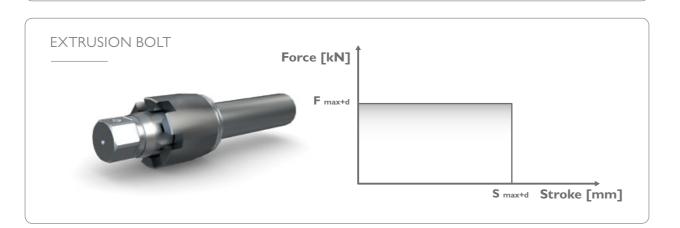
# Capacity

- STROKE: 50-1200 mm
- FORCE: 200-2500 kN

# **Features**

- NON-REVERSIBLE ENERGY ABSORPTION (MUST BE REPLACED AFTER USE)
- NON-VELOCITY SENSITIVE
- 100% EFFICIENCY •





# **CRASH BOXES**

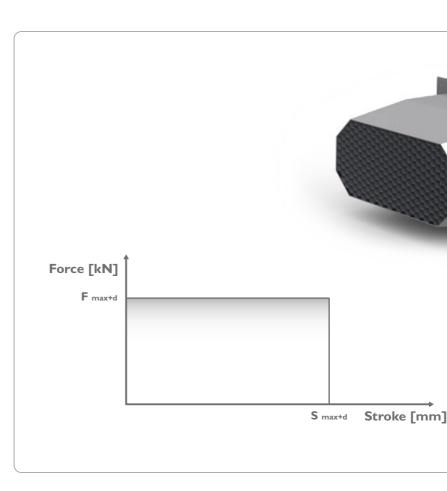
Crash boxes offer a very high energy absorption capacity. They work parallel to the coupler and are typically combined with anti-climbers for optimal structural collapse, because they are not designed to transfer high vertical and lateral loads.

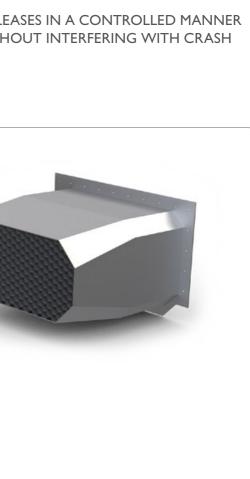
# Capacity

- STROKE: 50-1000 mm
- FORCE: 200-3000 kN •

# Features

- NON-REVERSIBLE ENERGY ABSORPTION (MUST BE REPLACED AFTER USE)
- NON-VELOCITY SENSITIVE •
- CLOSE TO 100% EFFICIENCY
- ABSORBS RESIDUAL IMPACT AFTER INITIAL COLLISION
- SHAPE CAN VARY TO FIT THE SPACE AVAILABLE •
- RELEASE/SHEAR BOLTS ENSURE THE COUPLER RELEASES IN A CONTROLLED MANNER AND PUSHES THROUGH THE TRAIN POCKET WITHOUT INTERFERING WITH CRASH BOXES OR THE STRUCTURE OF THE CAB





# **OVERRIDE PROTECTION**

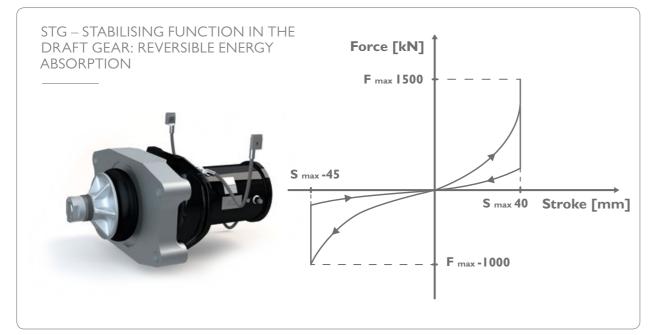
Override protection components must be able to withstand high bending moments created by vertical offset loading, to keep the train on the track. They can work parallel to the coupler, and will typically engage only after its deformation tube stroke and coupler release have been fully used. A stabilising function can also be built into the draft gear.

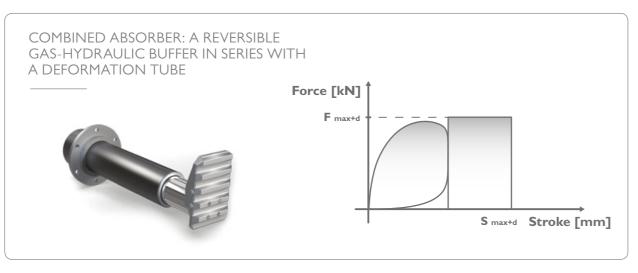
# Capacity

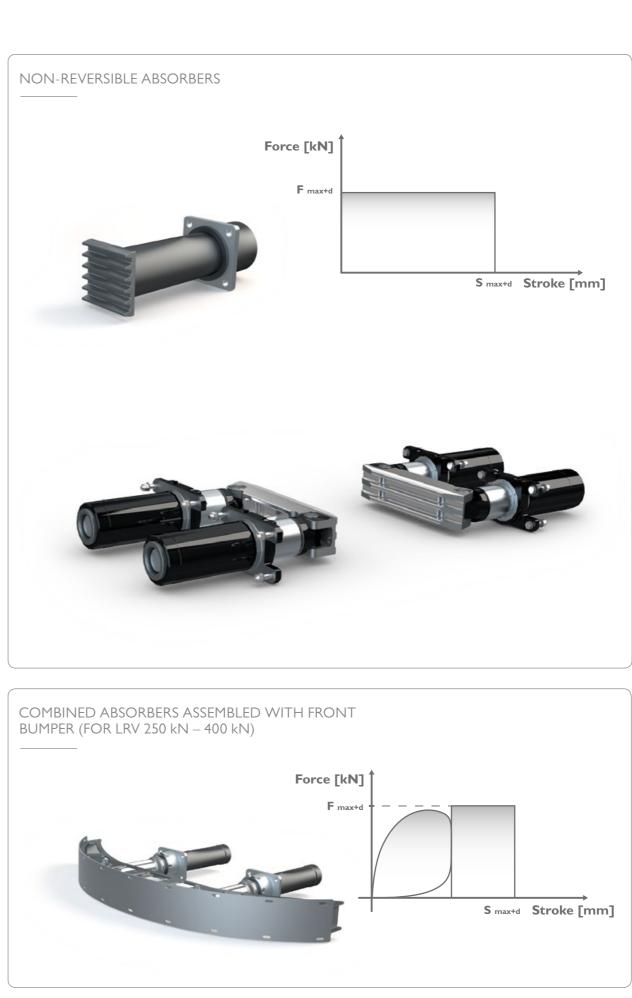
# Features

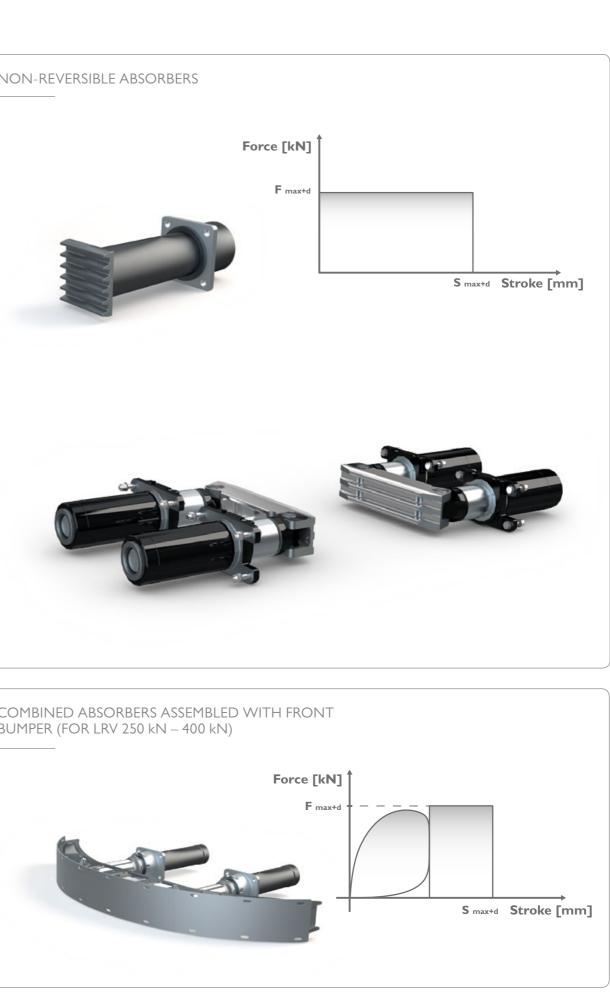
- STROKE: 50-750 mm
- FORCE: 200-2500 kN •

- CHOICE OF REVERSIBLE, NON-REVERSIBLE, AND COMBINED ENERGY ABSORPTION
- NON-VELOCITY SENSITIVE (NON-REVERSIBLE ABSORBERS) OR VELOCITY SENSITIVE (REVERSIBLE ABSORBERS/ COMBINED)
- 70-100% EFFICIENCY









"Every process, component and product at Dellner is produced with maximum attention to detail. We are all travelers and we know that the quality of Train Connection Systems is important in order to make travelling safe and reliable for everybody." Andrzej Richert, Production Manager, DELLNER POLAND

# **INTERMEDIATE SYSTEMS**

SEMI-PERMANENT COUPLERS AND MODULAR CONCEPT

GANGWAYS

ARTICULATION JOINTS



# INTERMEDIATE SYSTEMS

# **INTERMEDIATE SYSTEMS**

Applications:	

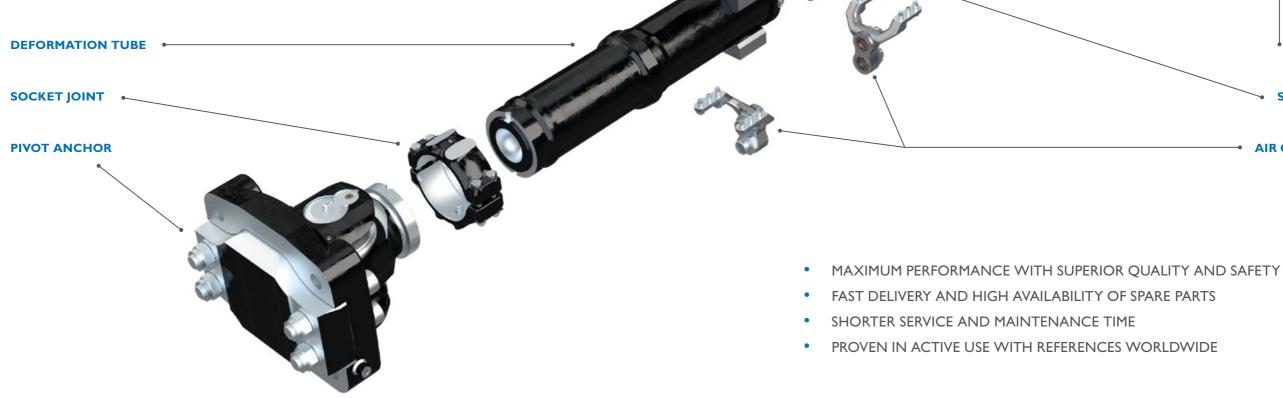
# **SEMI-PERMANENT COUPLERS**

Semi-permanent couplers provide manual coupling between multiple units. They ensure safe and rigid connections between units, and are a cost-effective option for rolling stock that are rarely separated. Our semi-permanent couplers can include electrical and pneumatic connections. They are available with gangway support and impact absorbing elements to maximise safety during a collision.

# **MODULAR CONCEPT**

couplers are designed around a modular approach. spare parts, short lead-times and lower maintenance This makes them extremely flexible with more than costs.

Like our automatic couplers, Dellner semi-permanent 500 different options. It also ensures high availability of



SOCKET JOINT





# GANGWAYS

Our fully-synchronised intermediate systems can include a large variety of gangways, suitable for all applications. These are made from an exclusive, in-house silicone material which delivers enhanced durability, better fire resistance, and high noise attenuation.

We customise our gangways to suit your needs - Naturally, Dellner gangways are compliant with all meeting even the most demanding requirements, such significant international standards, and guarantee low as bespoke shapes and sizes, special colours and mate- maintenance costs for a low total cost of ownership. rials, unusual applications and operating environments, high tensile strength, and vandal-resistant implants.







MAXIMUM NOISE ATTENUATION >40 DB ACC.ISO15186-2

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# INTERMEDIATE SYSTEMS

# **ARTICULATION JOINTS**

In articulated trains, the cars of a trainset share bogies with the adjoining cars. Two common configurations are a Jacobs's bogie, in which a common bogie is shared between both cars in an interface, or a semi-trailer joint where the common bogie is placed under only one of the cars.



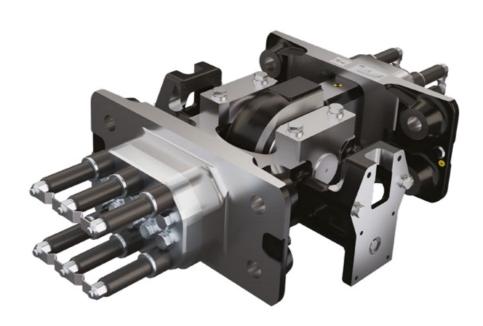
FIGURE I. JACOB'S BOGIE AND SEMI-TRAILER JOINT.

# The use of the articulation joint offers several benefits:

- THE TRAINSET CAN PASS FASTER THROUGH CURVES SINCE SHARED BOGIES REDUCE THE • LATERAL STRESS ON THE ROADBED
- THE OVERALL WEIGHT OF THE TRAINSET IS REDUCED AS THE NUMBER OF BOGIES IS CUT, IMPROVING THE PERFORMANCE OF THE TRAIN WHILE MINIMIZING WEAR ON THE TRACK
- SINCE THE CARS SHARE THE BOGIE, THE TRAIN MOVES TOGETHER AS A UNIT, EFFECTIVELY IMPROVING PASSENGER COMFORT
- IT CAN ALSO BE WIDER THAN CONVENTIONAL TRAINS AND STILL USE THE SAME TRACK • AND TUNNEL PROFILE ALLOWING FOR WIDER AISLES AND SEATS AND IMPROVING PASSENGER COMFORT

Our newly developed articulation joint uses a Dellner patented Crash Energy Management product called Cold Drawn Bars (CDB). The CDB system improves a conventional energy absorbing articulating joint by:

- BEING MORE COMPACT SINCE A CIRCULAR INTERFACE IS NOT NEEDED (TO ACCOMMODATE A DEFORMATION TUBE) THE ARTICULATING JOINT CAN BE MADE SMALLER
- BEING LIGHTER AND SAFER - UNLIKE THE DEFORMATION TUBE DESIGNS, THE CDB SOLUTION CAN BE SUBJECTED TO DRAFT LOADING AFTER A COLLISION WITHOUT NEEDING ADDITIONAL LOCKING MECHANISMS
- BEING MORE RELIABLE THROUGH SIMPLIFIED DESIGN - WITHOUT THE NEED OF A CIRCULAR INTERFACE, THE COUPLER SHANKS CAN BE SQUARE MAKING IT POSSIBLE TO EFFECTIVELY STEER THE SHANKS DURING THE STROKE OF THE CDB SYSTEM. THANKS TO THIS, NO EXTRA DESIGN FEATURES (E.G., ROTATIONAL STOP OR GUIDE RAIL) ARE NEEDED



The articulation joint is also available as a stiff joint with no energy absorption.

# **DIGITAL AUTOMATIC COUPLERS (DAC)**

# Dellner is one of a select group of suppliers providing Digital Automatic Couplers (DAC) for further integration into the freight rail industry.

basis for future Digital Automatic Couplers (DAC) for the freight industry. DAC is not a stand-alone technology but the utor to the Green Deal with an estimated reduction of 25 milbackbone for "full digital freight train operations" to achieve lion CO2 emission equivalent by 2050. As part of the Shift2Rail an ambitious transformation in European rail freight. Use cases program, our couplers are extensively tested and validated in show that DAC couplers will enable the rail freight industry accordance with the requirements defined in the European to become more competitive by shortening turnaround times DAC Delivery Program. Dellner has committed to participate and increased rail freight reliability. The DAC will enable the in the next phase of the DAC implementation program. Dellimplementation of train integrity systems and better breaking ner's DAC coupler design is illustrated in the diagram below. capacity, which will simplify traffic planning and rail accessibility. The major sub-assemblies are the coupler head, draft gear and DAC will remove the need to enter the Bern rectangle and the necessity to conduct repetitive manual operations during addition of pneumatic valves, remote uncoupling, sensors, data shunting and assembly operations, thus improving rail worker control and customisation of the electric coupler. health and safety. The Shift2Rail program predicts that approximately one million Digital Automatic Couplers will replace

In September 2021 the latch type coupler was selected as the screw type couplers on new and existing freight wagons and locomotives between 2028–2032. This will be a major contribelectric coupler. Options for added functionality include the

Features of the draft gear:

- BALANCED DRAFT GEAR •
- ELASTOMER SPRINGS
- MECHANICAL STROKE INDICATORS
- LUBRIFICATION "FREE"
- FITS STANDARD UIC 530-I COUPLER POCKET
- ANGULAR MOVEMENTS • - HORIZONTAL ±15° - VERTICAL ±11°

# **ELECTRIC** COUPLER UNCOUPLING **ACTUATOR ASSEMBLY PNEUMATIC** SYSTEM LATCH TYPE **COUPLER HEAD SOCKET JOINT**

# **Features of the coupler head:**

•

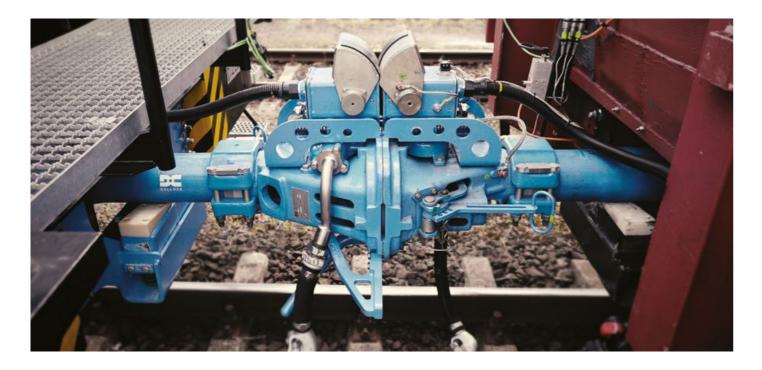
• LATCH TYPE COUPLER – TYPE DELLNER DAC DRAFT/BUFF 1000/2000 KN **ROBUST & PROVEN SERVICE** LARGE GATHERING RANGE - VERTICAL +/-140 MM - HORIZONTAL -275 / +370 MM GREASING WITHOUT UNCOUPLING SOCKET JOINT INTERFACE



# **DRAFT GEAR**







# Features of the add-ons for customization:

- FRONT FACE PNEUMATIC VALVE FOR ADDITIONAL AIRLINE CONNECTION BETWEEN WAGONS
- ٠ REMOTE UNCOUPLING CAPABILITY
- CONFIGURABLE ELECTRIC COUPLERS ٠
- WAGON MOUNTED MANUAL UNCOUPLING DEVICE •

## Main benefits of the Dellner DAC:

- ROBUST AND RELIABLE MODULAR DESIGN ENABLING CUSTOMISED SOLUTIONS
- AUTOMATIC COUPLING PROCESS WHICH INCREASES SAFETY AND SAVES TIME FOR MANUAL OPERATIONS
- ENABLES EASY AND FAST INSTALLATION, RETROFITTING-PLUG AND PLAY READY
- PROVIDES EASY MAINTENANCE (LUBRICATION FREE DRAFT GEAR AND GREASING COUPLER HEAD WITHOUT UNCOUPLING)
- SECURE LOW LCC (OPERATIONAL, PERSONNEL, AND MAINTENANCE)

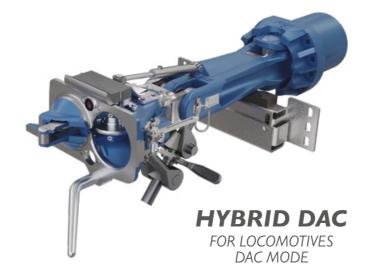
# **HYBRID COUPLERS**

During the migration from screw couplers to the new Digital Automatic Couplers (DAC), operators will face the challenge of transitioning between technologies. To support this, Dellner has developed hybrid couplers for locomotives that enable easy switching between DAC coupler and Screw coupler. This helps the operator to equip the locomotive with a coupler that meets the needs of the specific train configuration. The hybrid couplers will provide all of the features and advantages of the DAC coupler when in DAC coupler mode.

The Hybrid DAC is built on a modular concept which simplifies customised integration with locomotives were necessary while also being cost efficient.

# Main benefits of the hybrid couplers:

- FULLY COMPATIBLE WITH SCREW COUPLER INTERFACES
- FULLY COMPATIBLE WITH DAC INTERFACES
- SIMPLIFYING CONNECTING THE OLD AND NEW FLEETS
- MANUAL OR AUTOMATIC LIFTING DEVICE
- DESIGNED TO FIT EXISTING LOCOMOTIVE INTERFACES





**HYBRID DAC** FOR LOCOMOTIVES SCREW COUPLER MODE



# TRAIN CONNECTION SYSTEMS

# **SERVICES**

OVERHAULS SPARE PARTS UPGRADES & MODERNISATIONS REPAIRS TECHNICAL SUPPORT & TRAINING MOBILE SERVICE CONTAINER DELLNER SERVICE CENTERS



"I travel to our customers whenever they need field service support. I treat every case individually and fix the issue in the shortest possible time. I'm happy to be part of maintaining the quality of products which are so crucial to the functioning and reliability of the whole train." Arkadiusz Bialas Service Technician DELLNER POLAND





# **SERVICES**

# **OVERHAULS**

# **SPARE PARTS**



# To ensure the quality and integrity of our products throughout their life cycles, we recommend regular and comprehensive overhauls (every eight years for couplers, and every ten years for gangways).

During an overhaul, we carry out stringent checks on No matter the issue, we take each job on a case-bycritical components, including repairs or replacements case basis, ensuring we always maintain the highest for worn or damaged components. Every critical com- standards, either on-site or at one of our subsidiaries. ponent is taken apart, carefully repaired, and reassembled ready for service.

# **Benefits to you:**

- **REGULAR OVERHAULS AND COMPREHENSIVE REPAIRS** •
- MINIMAL ROLLING-STOCK DOWNTIME
- LOCALLY SERVICED TO THE HIGHEST STANDARDS

When unexpected repairs and replacements are needed, we understand that time is money, and downtime should be kept to a minimum. That's why we keep a large number of spare parts for all types of product (both OEM and non-OEM) at each of our locations worldwide.

# **Benefits to you:**

- HIGH AVAILABILITY AND RELIABILITY ٠
- FAST SUPPORT ANYWHERE IN THE • • WORLD

QUALITY SPARE PARTS HELD LOCALLY

SPARE PARTS AVAILABLE FOR ALL TYPES OF PRODUCT (BOTH OEM AND NON-OEM)

# UPGRADES AND MODERNISATIONS

We understand the need to modernise fleets to keep up with changing demands, and reduce the high costs involved with fleet replacements. That's why we offer upgrades to existing products, including function and technology upgrades which help modernise older rolling stock and keep trains safely in service for longer.

# We provide:

- COMPETITIVELY-PRICED NEW PRODUCT FUNCTIONS
- LIFETIME PRODUCT FUNCTIONALITY
- SAFETY AND AVAILABILITY IMPROVEMENTS
- LOWER MAINTENANCE COSTS



SERVICES

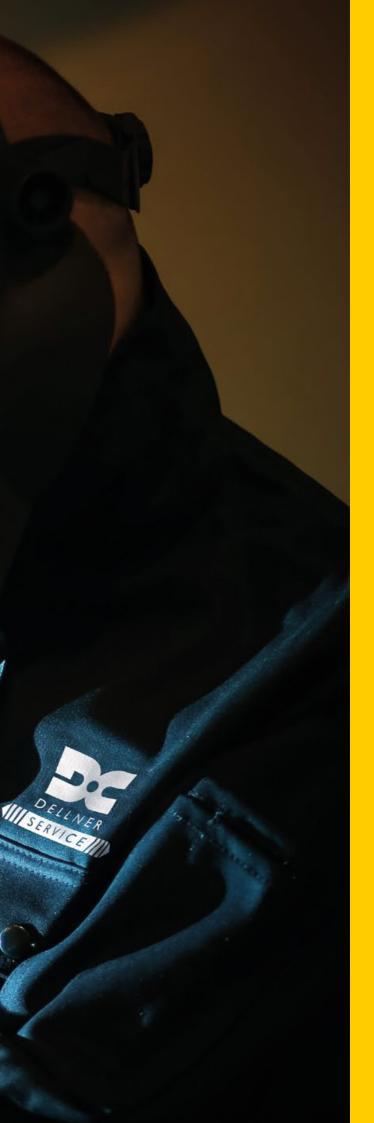
# REPAIRS

The application and usage of different train parts, as well as their exposure to environmental damage and accidents, can greatly affect their operational life.

We take each job on a case-by-case basis, maintaining the highest standards both on site and at our subsidiaries.

# We provide:

- COMPETITIVELY-PRICED NEW PRODUCT FUNCTIONS
- LOWER MAINTENANCE COSTS
- LIFETIME PRODUCT FUNCTIONALITY
- SAFETY AND AVAILABILITY IMPROVEMENTS



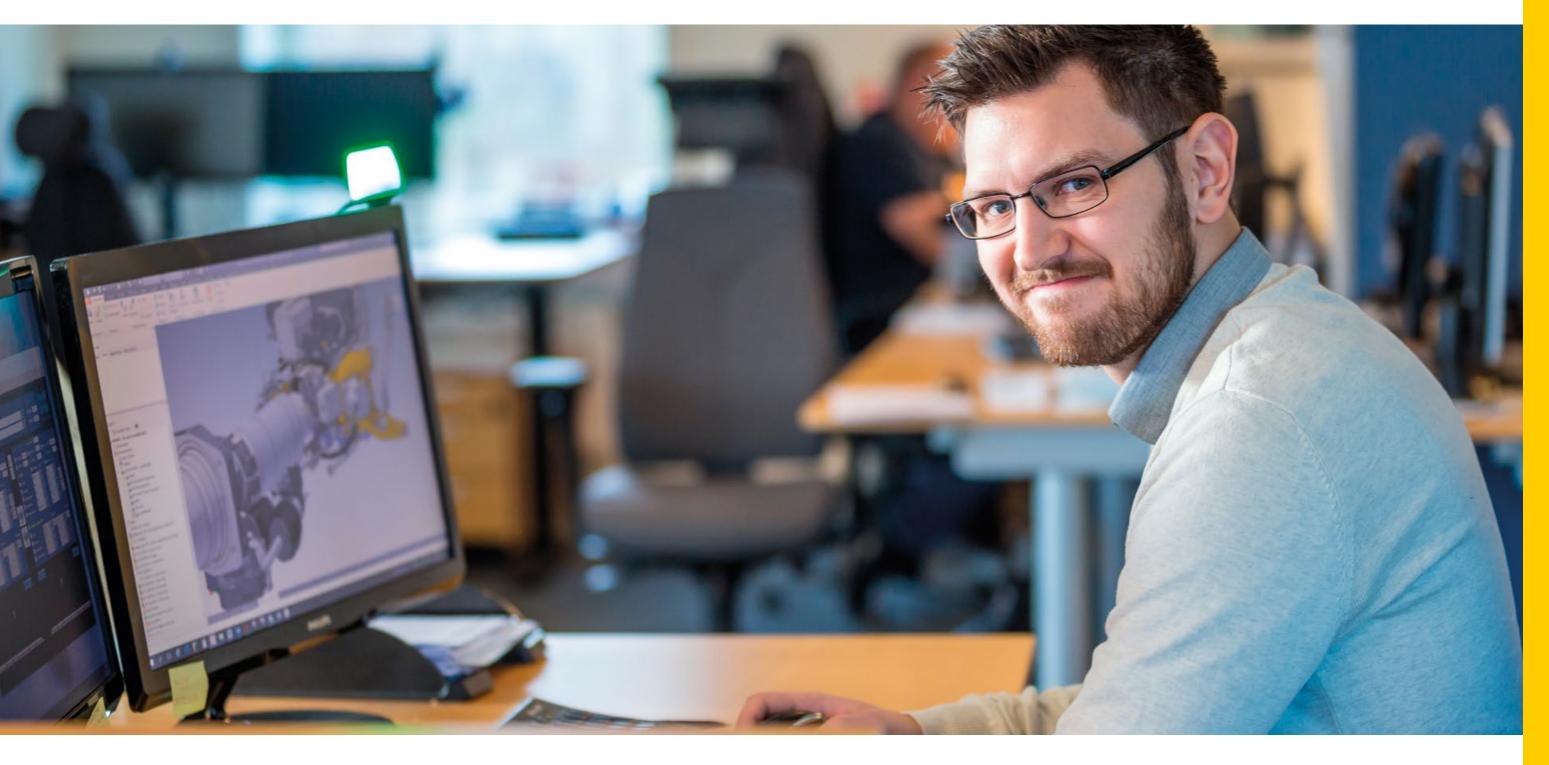
SERVICES

# **TECHNICAL SUPPORT AND TRAINING**

The right training and support means products can be better maintained, which greatly reduces the risk of downtime. That's why our experienced local staff are ready to support you with technical advice and training programs for your employees, tailored to your needs.

# Benefits to you:

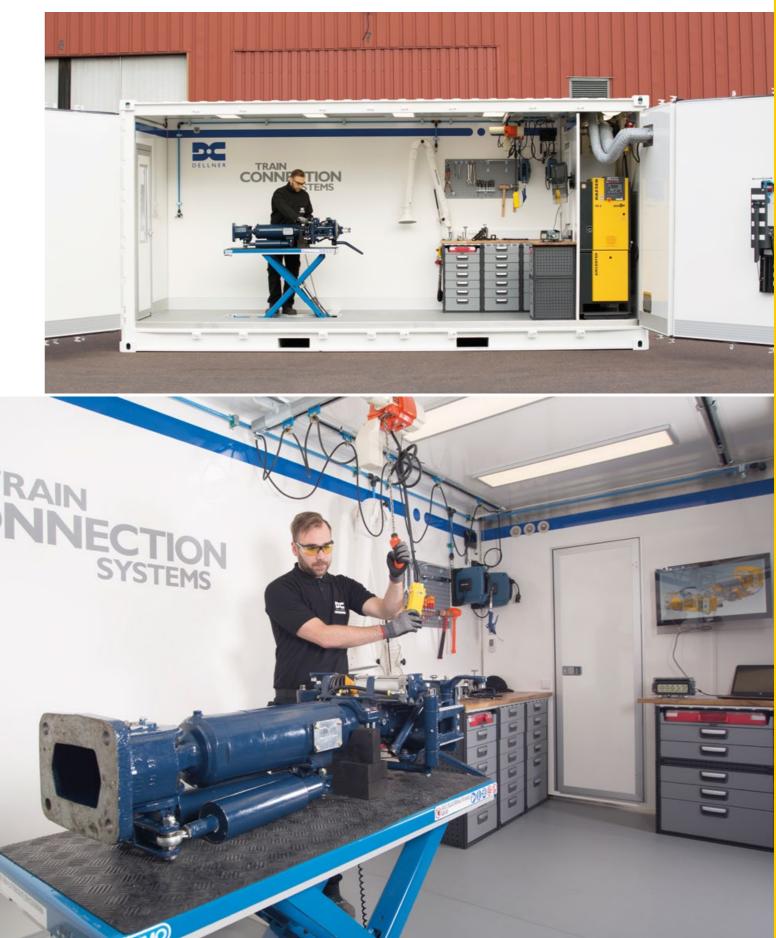
- LOCAL TECHNICAL ADVICE AND TRAINING
- EXPERIENCED SERVICE STAFF AND ENGINEERS

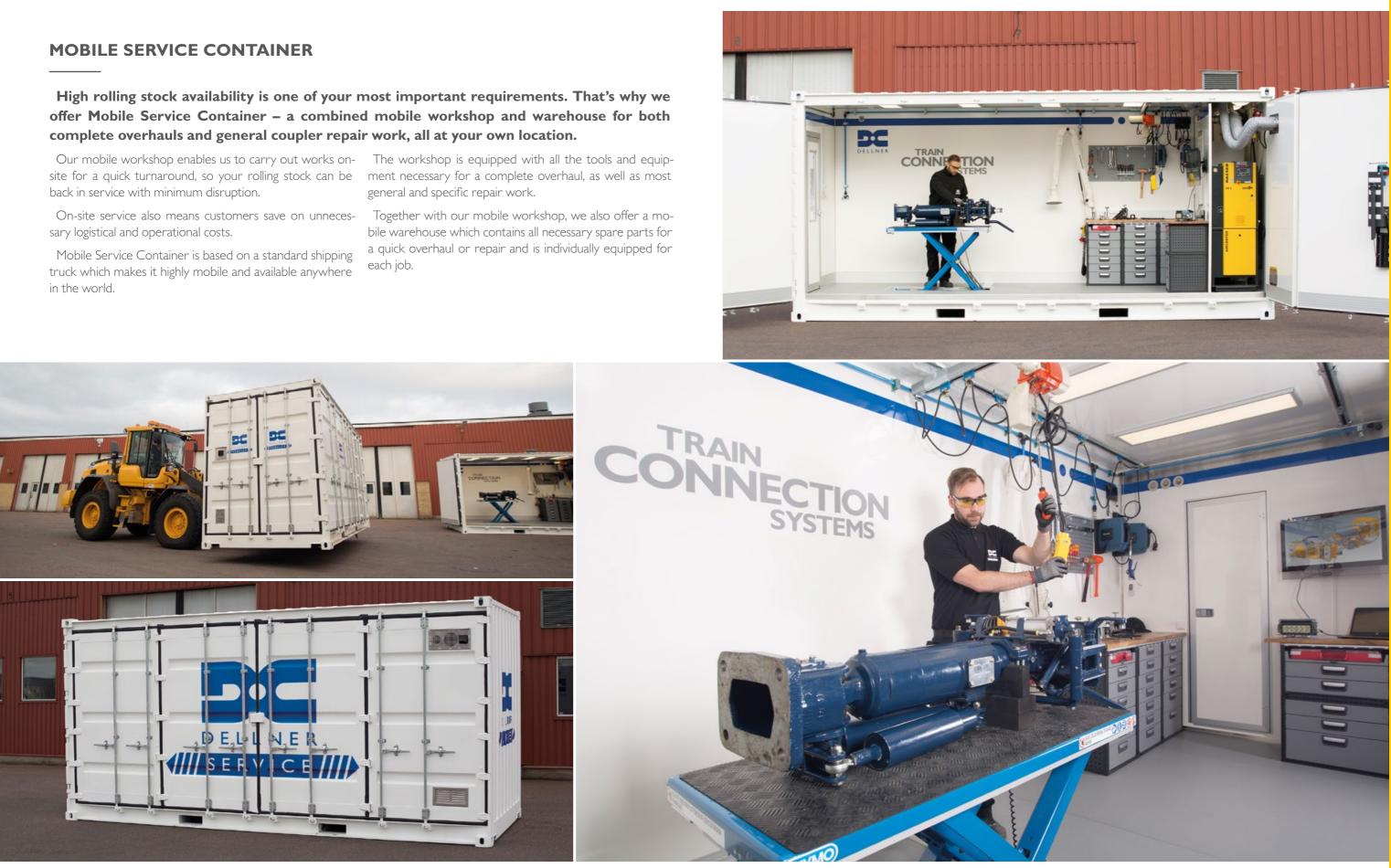


# COMPREHENSIVE PRODUCT MAINTENANCE KNOWLEDGE • 24/7/365 SERVICE STAFF AVAILABILITY

•

SERVICES









# **DELLNER SERVICE CENTERS**

Our fully equipped workshops in Sweden, Poland, the UK, France, Italy, Germany, China, Australia, India, Malaysia, Brazil, and the US offer customers the highest quality services to ensure expectations are always met.

novations, overhauls, and upgrades on existing cou- ation ensure we carry out renovations efficiently and plers and gangways.

We produce the majority of the components we use in our products in-house, which makes us highly flexible and able to meet short lead-times. And thanks to fast delivery and high part availability, our Service Centers guarantee shorter rolling-stock downtime for our customers.

Our Service Centers carry out modernisations, re- Our competitive prices and close customer cooperget them right first time. What's more, our focus on quality at every stage of the manufacturing process as well as thorough product testing – helps provide our customers with complete passenger safety assurance.

# All Dellner customers benefit from:

- High-availability service center open seven days a week, all year round •
- Modern facilities focused on flexibility and turnaround speed ٠
- **Experienced teams** who focus on customers' needs •
- **Competence center** for both OEM and non-OEM products •





# UTILISATION OF DIGITAL TECHNOLOGIES

# Dellner applies new technologies to our products and services in a highly deliberate manner, selecting those that maximise the value to customers.

# Remote Diagnostics with Dellner ConneXion & Monitoring (DXM)

Dellner's Train Connection Systems are critical safety Based Maintenance. Dellner decided to develop a platcomponents on trains. Through Remote Diagnostics the form-independent solution with DXM (Digital ConneXsafety and reliability can be continuously measured, while ion & Monitoring) which can be integrated into an existing the life cycle costs can be improved through Condition condition monitoring system used in the fleet. Operation-

al data and signals linked to Dellner coupler can be ac- coupler. DXM services can be offered for new projects, cessed remotely. Immediate actions can be taken in close where coupler operational data can be made available co-operation between our engineers and the operator. through the train or retrofitted using a DXM connec-Services can be customised to the actual usage of the tion box for data transmission directly to the cloud.





# **REFERENCE** PROJECTS

**NEW SALES** 



# IEP

# COMMUTERS

# Producer: **Hitachi** Operator: **First Great Western and East Coast, UK**

The Intercity Express Programme (IEP) is an important step change in train travel in the UK. IEP provides an efficient means for passengers to travel on electrified and non-electrified routes, and enhances the customer experience with more modern trains, better interiors and seating arrangements, and of course, faster journey times. Hitachi Rail Europe is the supplier of new electric and bi-mode trains for both the Great Western Main Line and the East Coast Main Line.

Dellner supported Hitachi by supplying products for 122 train sets, equivalent to 1,488 gangways, 244 automatic and 1,488 semi-permanent couplers, and 244 adapter sets.

Dellner provided technical assistance to Hitachi for VAB (Vehicle Acceptance Body) approved supplied components.

# Semi-permanent coupler

- MECHANICAL COUPLER: MANUAL SOCKET JOINTS
- CENTRE SECTION: STIFF TUBE
- PIVOT ANCHOR: DEFORMATION TUBE
- TOTAL CAPACITY OF 2 MJ/CONNECTION



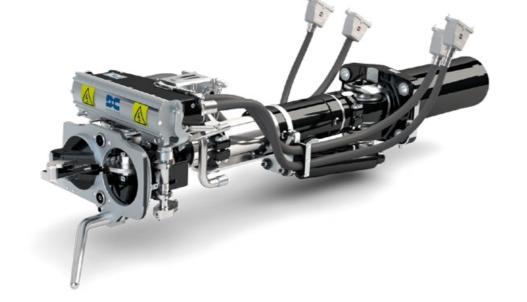
# **MAIN FEATURES:**

## **Automatic coupler**

- MECHANICAL COUPLER: TSI-COMPLIANT TYPE 10
- CENTRE SECTION: GAS-HYDRAULIC
  DAMPER
- PIVOT ANCHOR: DEFORMATION UNIT FOR CRASH ABSORPTION
- TOTAL ENERGY ABSORPTION FOR THE COUPLER: I.6 MJ
- SIGNIFICANT CONTRIBUTION TO THE TOTAL TRAIN CRASH MANAGEMENT SYSTEM WITH DAMPERS, DEFORMATION UNITS AND SHEAR-OFF FUNCTION
- TOP-MOUNTED ELECTRICAL COUPLER INCLUDING 100 Mb ETHERNET CONNECTION
- PNEUMATIC CONNECTIONS FOR MAIN AIR
  AND BRAKE AIR

# Gangway

- 2-PIECE, DOUBLE-SKIN GANGWAY FOR OPTIMISED PERFORMANCE
- CUSTOM-MADE GANGWAY TO COPE WITH VERY LARGE MOVEMENTS
- COMPLIANCE WITH THE VS6853:1999
  CATEGORY IB AND TS EN 45545-2 FIRE & SMOKE REQUIREMENTS
- NOISE ATTENUATION LEVEL GREATER THAN 37 dB
- EXCELLENT AESTHETICS BOTH INSIDE AND OUT
- ABLE TO SPAN LARGER INTER-VEHICLE
  DISTANCES
- SMALL INSTALLATION FOOTPRINT TO VEHICLE END
- PROVIDES DESIGN LATITUDE BETWEEN COUPLER HEIGHT AND FLOOR LEVEL
- HIGH STABILITY AGAINST PRESSURE PULSE





- GANGWAY SUPPORT
- SIGNIFICANT CONTRIBUTION TO THE TOTAL TRAIN CRASH MANAGEMENT SYSTEM WITH DEFORMATION UNITS AND SHEAR-OFF FUNCTION

# **AVENTRA PLATFORM**

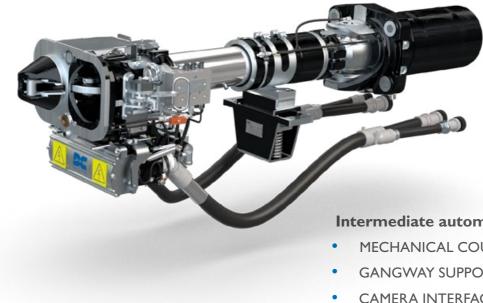
# COMMUTERS

Producer: **Bombardier** Operator: South Western Railway

Bombardier Transportation. The couplers will be fitted a compact shear-out design for the front automatic coupler, to 90 AVENTRA trains (750 carriages) which Bombardier and deformation tubes for high-energy crash absorption supplies to FirstGroup and MTR, for operation on the and management performance throughout the train set. South Western Railway franchise in the United Kingdom.

This is the largest ever single global contract for AVENTRA trains, and Dellner now has orders for a total of 406 trainsets for the AVENTRA platform.

Dellner has received an order for 1500 couplers from Dellner will supply its UK-standard type 12 coupler head,



# **MAIN FEATURES:**

# **Automatic coupler**

- MECHANICAL COUPLER: TYPE 12
- BOTTOM-MOUNTED ELECTRICAL COUPLER
- GAS-HYDRAULIC DAMPER
- SHEAR-OUT DEVICE WITH COMPACT DESIGN •



# Semi-permanent coupler

- PATENTED SOCKET JOINT CONNECTION •
- DEFORMATION TUBE •



# Intermediate automatic coupler

- MECHANICAL COUPLER: TYPE 12
- GANGWAY SUPPORT PLATE
- CAMERA INTERFACE FOR DRIVER COUPLING SEQUENCE OVERVIEW
- BOTTOM-MOUNTED ELECTRICAL COUPLER •
- GAS-HYDRAULIC DAMPER
- **REAR-MOUNTED DEFORMATION TUBE** •

# **CORADIA POLYVALENT**

# COMMUTERS

Producer: **Alstom** Operator: **SNTF** 

rubbers and semi-permanent couplers with EFG3 for its PP project in Algeria. The project involved building 17 train speeds up to 160 km/h. sets for national rail operator SNTF (Société Nationale des Transports Ferroviaires).

used by French operator SNCF and adapted to operating

Alstom uses Dellner automatic couplers with spherical conditions in Algeria. The Algerian Coradia Polyvalent features electro-diesel operation (25 kV) and can achieve

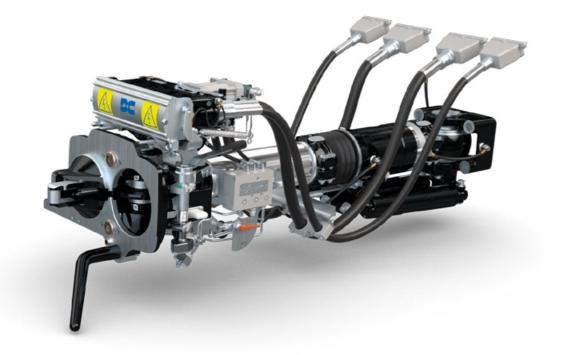
With a total length of 110 metres, the train consists of six carriages, with capacity for 265 passengers, and will be used The trains are based on the Coradia Polyvalent design for long-distance services from Algiers to Oran, Béchar, Constantine, and Annaba.

# **MAIN FEATURES:**

# **Automatic coupler**

- MECHANICAL COUPLER: TYPE 10
- TOP MOUNTED ELECTRICAL COUPLER (2 X 84)
- GAS-HYDRAULIC DAMPER (100 mm STROKE)
- VERTICAL SUPPORT AND CENTRING
- SPHERICAL RUBBER BEARING PIVOT ANCHOR
- BP, MRP, UC VALVES

- COUPLER CENTRAL UNIT
- ADDITIONAL SAND PROTECTION FOR GAS-HYDRAULIC BUFFER
- ADDITIONAL AIR CONNECTIONS FOR **RESCUE OPERATIONS**
- CABLE SUPPORT ٠
- REMOTE AND MANUAL UNCOUPLING •





# Semi-permanent coupler

- PIVOT ANCHOR: EFG3 •
- DEFORMATION UNIT IN CENTRE SECTION. SPLIT OF THE • INTERFACE BETWEEN DEFORMATION UNIT AND PIVOT ANCHOR
- AIR CONNECTION ATTACHED TO CORE TUBE OF THE **DEFORMATION UNIT**



# **C30 STOCKHOLM**

Producer: Bombardier Transportation Operator: SL (Stockholms Lokaltrafik), Sweden

C30 Metros to meet the specific requirements of Stock- the vehicles by following the interior design and external holm's lines for accessibility, reliability and passenger com- profile. It also provides a good aesthetic impression for fort. Dellner's high-quality couplers and gangways are cru- travelling passengers. cial to Bombardier in fullfiling these needs.

Bombardier customised the new high-technology MOVIA A heavy focus is placed on integrating the gangways into

METRO

Finally, specially designed adaptations of the coupler interfaces were made in order to support the mounting process of the couplers on the vehicles.

## Semi-permanent coupler

- CENTRE SECTION: DEFORMATION TUBE
- **PIVOT ANCHOR: EFG2**



## **MAIN FEATURES:**

### Automatic coupler

- MECHANICAL COUPLERS: TYPE 330
- **CENTRE SECTION: DEFORMATION TUBE**
- **PIVOT ANCHOR: EFG3**
- BOTTOM-MOUNTED ELECTRICAL COUPLER
- HIGH-SPEED DATA TRANSMISSION
- MECHANICAL COUPLER COMPATIBLE WITH • DELLNER COUPLERS ON EXISTING C20 SERIES TRAINS
- MODULAR DESIGN



## Gangway

- GANGWAY WITH COUPLER SUPPORT
- SILICONE RUBBER TWIN-WALLED BELLOWS • WITH COMBINED LOWER SKIRT
- ALUMINIUM VEHICLE MOUNTING FRAMES WITH BOLTED CONNECTION
- ALUMINIUM CENTRE FRAME RESTING ON THE COUPLER SUPPORT PLATE WITH POLYMERIC BEARING MATERIAL INTERFACE SURFACE ON THE BOTTOM OF THE CENTRE FRAME
- FIXED STAINLESS STEEL TREAD PLATES MOUNTED TO VEHICLES AND OVERLAPPING FLEXIBLE TREAD PLATES ATTACHED TO THE CENTRE FRAME



MODULAR DESIGN



# **KLANG VALLEY**

METRO

level of service and product support.

Producer: **Rotem** Operator: MRTCorp.

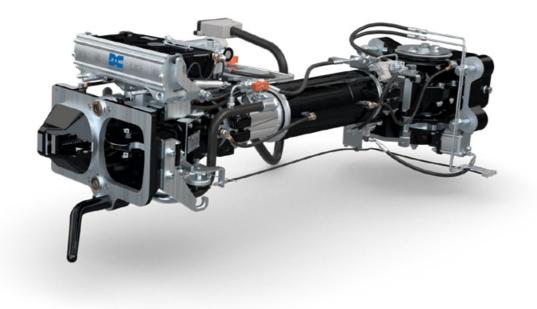
The Klang Valley MRT2 metro system is a major infrastruc- This is our first facility in Malaysia and gives us an increased ture project designed to develop the urban transit system presence in the region to provide customers with a higher in the Greater Klang Valley area of Malaysia.

Malaysian law requires that trains and critical sub-system assemblies must be built using a local workforce and components. That's why Dellner has worked with Hyundai-Rotem to build its couplers at a new facility at Selangor.

**MAIN FEATURES:** 

## **Automatic coupler**

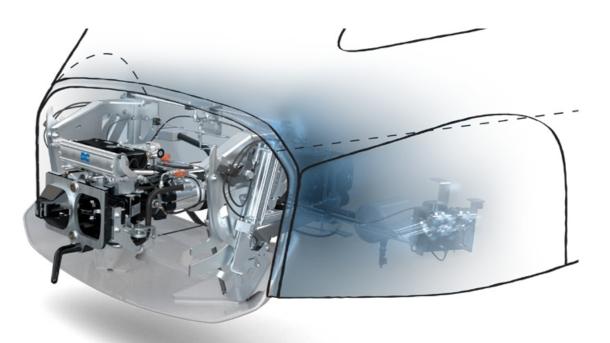
- MECHANICAL COUPLER: TYPE 35 WITH REMOTE UNCOUPLING, AND COACH-SIDE EMERGENCY UNCOUPLING FOR EASY ACCESS
- MRP, BP, AND UC VALVES •
- SMALL, TOP-MOUNTED ELECTRICAL COUPLER
- DOUBLE-ACTING GAS HYDRAULIC DAMPER
- PNEUMATIC CENTRING
- **PIVOT ANCHOR: EFG3**





### Semi-permanent coupler

- MECHANICAL COUPLER: SOCKET JOINT TYPE •
- GANGWAY SUPPORT •
- PNEUMATIC CONNECTION FOR MAIN AND BRAKE AIR
- GAS-HYDRAULIC DAMPER
- PIVOT ANCHOR WITH ELASTOMER ELEMENTS FOR BUFF AND DRAFT ABSORPTION



### Front hatch

- AUTOMATIC OPENING SEQUENCE
- PNEUMATICALLY ACTUATED •

INDEPENDENT EMERGENCY MODE ACTIVATION IN THE EVENT OF COMPRESSED AIR LOSS

# **REGIO 160 PLATFORM**

# COMMUTER

# Producer: **PESA** Operator: ČD (České dráhy)

REGIO160 platform fleet operated by České dráhy, a.s. ner's full range of Train Connection Systems, passengers with a complete range of Dellner Train Connection Sys- will benefit from a pleasant and safe travelling experience. tems: front couplers, gangways, articulation joints, adapt- We expect that this will encourage more use of public rail ers and side-buffers.

Czech Railways will be operating an initial run of 33 twocar regional low-floor DMU railcars (with a possible option of up to 160 railcars).

Dellner has equipped PESA Bydgoszcz S.A.'s new DMU With these new and modern railcars featuring Delltransport for various destinations between the regions of Vysočin -lihočeský, Pardubický-Středočeský, including the capital Prague.

## Gangway

- SINGLE SKINNED SANGWAY
- HIGH LEVEL RESISTANCE TO ENVIRONMENTAL • FACTORS, INCLUDING EXCELLENT NATURAL WEATHERING RESISTANCE
- NOISE ATTENUATION: MIN. 27 DB
- HEAT CONDUCTION: < 5W/M2K
- COMPLIANCE WITH THE EN 45545-2 • FIRE & SMOKE REQUIREMENTS

### Front automatic coupler

- MECHANICAL COUPLER: TYPE 10
- TOP MOUNTED ELECTRICAL COUPLER (2 X 84) MRP, BP, AND UC VALVES
- **CENTRE SECTION: STIFF TUBE**

- **PIVOT ANCHOR: EFG3** •



## Articulation joint without energy absorption

- TENSILE YIELD STRENGTH: 1000 ± 5% KN
- COMPRESSIVE YIELD STRENGTH: 1500 ± 5% KN



## Side buffer

- COMPLIANT WITH EN 15227, (THE CRASHWORTHINESS REQUIREMENTS FOR RAILWAY VEHICLE BODIES)
- COMPLIANT WITH EN 45545 (FIRE & SMOKE REQUIREMENTS)
- ANTICLIMBING FUNCTION

### Adapter

- ADAPTER TYPE 10 TO UIC HOOK
- THE LATCH ADAPTER IS PROVIDED WITH AIR CONNECTIONS FOR COUPLING BP (BRAKE PIPE) AIR FROM THE TOWING VEHICLE AND MRP (MAIN RESERVOIR PIPE) AIR.







# RIYADH

# Producer: **Alstom** Operator: Arriyadh Development Authority

Riyadh-based "Metropolis" trains for lines 4, 5, and 6 of the tubes throughout the train set to provide high-energy crash city's metro system. They're comprised of two cars per set management absorption performance. and are 36 metres long.

As part of the FAST consortium, Alstom has supplied 69 Dellner couplers supplied for the trains use deformation

## **MAIN FEATURES:**

### **Automatic coupler**

- MECHANICAL COUPLER: TYPE 330
- TOP-MOUNTED ELECTRICAL COUPLER (2 X 84)
- DEFORMATION UNIT IN CENTRE • SECTION
- PIVOT ANCHOR: EFG3 WITH INTEGRATED VERTICAL SUPPORT
- CENTRING DEVICE WITH MECHANICAL SPRINGS
- MRP AND UC VALVES
- COUPLER CONTROL UNIT
- REMOTE AND MANUAL UNCOUPLING



# **SOUND TRANSIT 2**

Producer: Siemens Operator: Sound Transit

Dellner has provided couplers for new S70 light rail ve- This deal is based on our reputation for quality, which has hicles (LRVs) for Sound Transit, the regional transit system seen us supply multiple generations of couplers in these serving the Seattle and Central Puget Sound area in Wash- growing markets. ington, US.

It's part of a package of 448 automatic couplers for three projects in Seattle, San Diego, and Minneapolis, to be delivered by 2023.

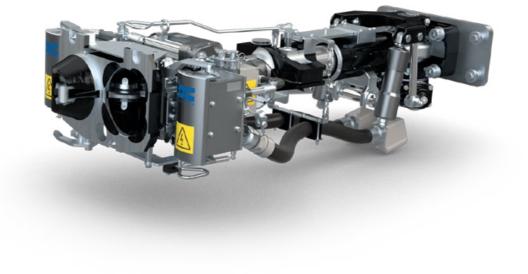
## **MAIN FEATURES:**

### **Automatic coupler**

- MECHANICAL COUPLER: TYPE 330
- SIDE-MOUNTED ELECTRICAL COUPLERS
- ELECTRICAL COUPLER OPERATION ٠
- FOLDABLE •
- DOUBLE ACTING DAMPER

### Semi-permanent coupler

- **PIVOT ANCHOR: BACK-MOUNTED EFG3** •
- TEMPORARY VERTICAL SUPPORT
- HALF AND HALF DEFORMATION UNIT AND STIFF TUBE
- ADDITIONAL ATTACHMENTS FOR GANGWAY SUPPORT AND AIR CONNECTIONS
- PATENTED SOCKET JOINT CONNECTION



METRO

# LRV

80

# **REFERENCE** PROJECTS

# **DELLNER SERVICE**

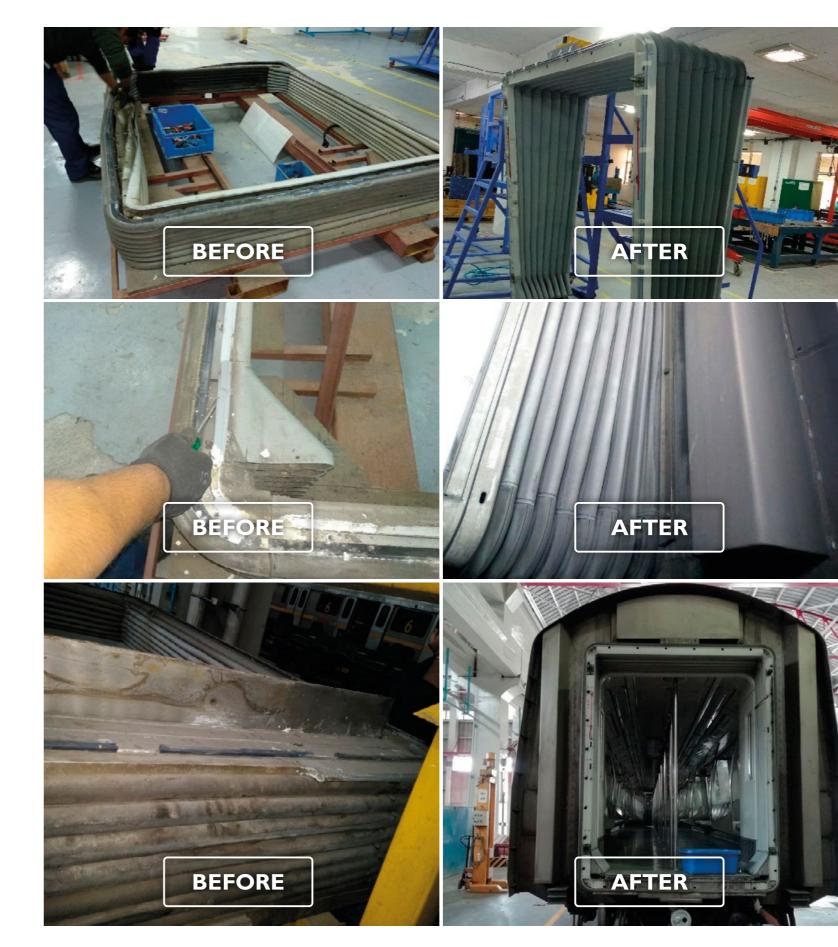


Customer: Delhi Metro Rail Corporation Location: **New Delhi, India Dellner Gangways** Product: Activity: 420-piece gangway refurbishment

Delhi Metro's 70 RS I trains have been in uninterrupted The overhaul involved replacing the old gangway rubber service since December 2002. Despite 16 years of high including the inner and outer bellows. To keep costs low, performance, extremely hostile conditions such as heat metal components from the old gangway were recondi-(up to 45°C), dust, and humidity (more than 90% in the tioned and reused. rainy season) were starting to have an impact on gangway integrity.

## Thanks to the overhaul. Delhi Metro has seen:

- **Cost savings** by refurbishing the gangway and reconditioning old components •
- Enhanced performance without the need for new units ٠
- Improved aesthetics – thanks to new rubber and reconditioned components



# **COUPLER UPGRADE AND MODERNISATION**

Customer: **Different** Location: **Poland** Product: Non-OEM coupler Activity: 667 automatic couplers and 250 semi-permanent couplers

Polish National Railway (PKP) to modernise its electric mul- of Approval from the Polish Office of Rail Transportation tiple unit (EMU) couplers –including the EN57 and ED72 – to modernise its automatic couplers, followed by semi-perwhich were more than 30 years old and under-performing. manent couplers a few years later.

Since 1997, Dellner Poland has been working with the Following this, Dellner successfully applied for a Certificate

The first modernisation program was completed in 1998, and after 10 years in operation, quality and performance tests showed minimal wear had taken place on all coupler components.







To date, Dellner Poland has modernised hundreds of couplers for various Polish operators, which has helped them to:

- **Reduce costs** compared to the time and expense of purchasing new rolling stock, • and lower maintenance costs
- •
- Increase flexibility during peak hours when speed and capacity is essential ٠
- **Boost efficiency** due to fewer service interruptions and better fleet utilisation ٠

Improve on-board facilities – such as Ethernet connectivity, CCTV, passenger information, and advertising

# LONG-TERM SERVICE AGREEMENT

Customer: Bombardier Transportation

Location: Australia

Product: **OEM couplers and gangways** 

Activity: **A 30-year maintenance agreement for 150 automatic couplers, 750 semi-permanent couplers, and 375 gangways** 

As the exclusive supplier of services and spare parts for couplers and gangways on the Queensland New Generation Rolling Stock (QNGR) fleet in Brisbane, Australia, Dellner's

### Dellner is committed to giving Bombardier:

- Scheduled overhauls including maintenance and urgent support services
- Shorter lead times for spares and stores management
- Comprehensive training including evaluation and instruction
- **Thorough investigations** for condition monitoring, analysis, and modification
- **Cost-saving initiatives** shared across the partners
- Local and prompt support services for its fleet and personnel

### The benefits for Bombardier include:

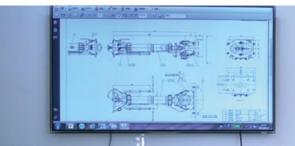
- More consistent standards and procedures for the entire life of the product
- **Reduced unit downtime** which helps to keep down costs
- **Increased efficiency** due to improved design and maintenance over the life of the partnership
- One source of truth to keep all maintenance data safe, correct, and uninterrupted
- **Fixed costs** for accurate maintenance planning expenditure
- **Proactive schedules** to reduce unplanned maintenance and additional costs
- **Optimised fleet** for a better customer experience





## FOR DELLNER, SUSTAINABILITY IS A KEY SUCCESS FACTOR

We actively search for ways to incorporate sustainability everywhere our business has an impact, making decisions based around our core values: Respect, Action, Joy and Team. We take responsibility for our business decisions by considering the consequences from economic, technical, social, and ecological standpoints.



# **WORKING ENVIRONMENT**

At Dellner, we create working environments where our employees can develop and thrive in a climate of physical and emotional wellbeing. To minimise accidents and illnesses, we take a structured approach to investigating, conducting and monitoring operations, helping us achieve a sound working environment.

AJ33

# SOCIAL RESPONSIBILITY

We recognise we have a social responsibility to our communities, including occupational safety, preventative healthcare, and support for social projects at our sites.

For example, we run health promotion campaigns and offer financial support to children's homes, poor households, people with severe illnesses, and many more. We also support DKMS in Germany to encourage people to register on the donor-matching database to help find 'genetic twins' for people with blood cancer.

# 

# **ENVIRONMENTAL RESPONSIBILITY**

We continuously improve our processes to minimise our impact on the environment optimising environmental performance, preventing pollution, and using resources more efficiently, including energy, water, packaging and other raw materials.





EOUALITY

We do not discriminate between genders with regard to salary, career advancement or promotions. All employees are given equal opportunities for professional development, both within their existing fields and in new areas.

# DIVERSITY

We take active measures to promote the equal rights and opportunities of our employees in the workplace. We believe in equality regardless of race, nationality, ethnicity or religious beliefs, as this creates better conditions for an innovative and inspiring work environment.

# **GREAT SUCCESS** WITH GREAT PEOPLE

Dellner has been a part of the rail business for more than 82 years. Throughout this time, we have focused on innovative research and advanced design, resulting in several significant breakthroughs for the rail industry as a whole.

We have opened 19 subsidiaries and branches around the world which are dedicated to serving our customers with new products and services. This success is based on our most valuable resource - our people.

# **OUR PEOPLE, YOUR BENEFIT**

We have more than 1100 employees around the world of management, where the employee is the most imporand we know that people only give their best if they are tant asset and has freedom of action at work. We trust our comfortable in their job and feel understood. That's why Dellner focuses on mutual appreciation and dialogue be- We know that only satisfied employees can be creative, inyond cultural boundaries.

Dellner's headquarters are located in Sweden and the way ences all areas of our business – and means we can serve we run our company is based entirely on the Swedish style

people and they trust Dellner.

novative, and dedicated to their work, which directly influvou better.





# **OPPORTUNITY = DEVELOPMENT**

There are many different ways of motivating employees to Fulfilment at work is one of the best drivers in life. That is work efficiently. At Dellner, we achieve this by challenging why we like to surround ourselves with contented people our people and giving them opportunities for further dewho are motivated to give great service, create outstanding products, and help us accomplish our business goals. velopment.

# **NO BOUNDARIES, ONLY STRONG CONNECTIONS**

This approach also gives our people the opportunity to gain a better understanding of other cultures and ways of

Dellner benefits from having subsidiaries around the world vestigate more ideas and to reach a solution in a shorter time. - and our customers do too. Whenever we are working on special projects, we create create bonds with coworkers from other countries, and international groups from different departments which can look at each topic from varied points of view. It helps us to in- working.

# **CONSTANT IMPROVEMENTS**

In order to keep improving our products and services, and important part of our continuous improvement, and we make breakthroughs, we need to keep learning. We invest also arrange regular knowledge-sharing meetings which in our people, and encourage them to think about new strengthen our skills in areas like sales, procurement, marconcepts, and challenge the knowledge they gain. keting, and logistics – and prepare us for our next challenges. Work-related training and professional courses are an

# THINKING OUTSIDE OF THE BOX

Dellner is an intelligent and professional organisation, with a cated to research and development, and to recruiting highly passion for producing innovative solutions and high-quality creative and innovative people. Train Connection Systems. That's why we remain so dedi-

# CONTACTS

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